IBM has unique services not available from any other Cisco partners such as co-delivered services and deliverable costs. Organisations are aggressively evaluating high-definition video communication solutions.

**The IBM Advantage**

- **Network Strategy & Optimisation Services**, Application & Network Performance Optimisation
- **IBM Converged Communication**
- **IBM Service Management Implementation Services**
- **IBM Smart Business Development & Test Cloud**
- **IBM Money Saving Services**
- **IBM IT Facilities Consolidation and Relocation Services**
- **IBM Data Center Facilities Design Services**
- **IBM Server Hardware and Systems Solutions**
- **IBM Storage Optimisation and Integration Services**
- **IBM Data Center Relocation & Consolidation Services**
- **IBM Data Center Facilities Design Services**
- **IBM Telecommunication Expense Management**
- **IBM Information Protection Services**
- **IBM Smart Business Storage Cloud**
- **IBM Smart Business Desktop Cloud**
- **IBM Novus® assets based consulting services**

**Business Context**

As new applications and systems were being rolled out over the last few years, businesses are looking for ways to reduce costs and improve efficiency. IBM provides unmatched skills, tools and best practices, and an integrated solutions approach to help businesses reduce their total cost of ownership (TCO) and improve storage performance.

**Savings Delivered**

- **40%**
- **4-12 Months**

IBM is the industry leader in Cloud solutions – providing an innovative, flexible, robust and secure environment that can help businesses reduce costs and improve efficiency.

**Service & Deliverable**

- **Network Strategy & Optimisation Services**
- **Application & Network Performance Optimisation**
- **Converged Communication**
- **Service Management Implementation Services**
- **Smart Business Development & Test Cloud**
- **Money Saving Services**
- **IT Facilities Consolidation and Relocation Services**
- **Data Center Facilities Design Services**
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- **Storage Optimisation and Integration Services**
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- **Information Protection Services**
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- **Smart Business Desktop Cloud**
- **Novus® assets based consulting services**

**Speak to your IBM representative on how you could benefit from IBM Money Saving Services.**

Your IBM representative will get in touch with you and fax it to us at +91 80 4068 4225. Your IBM representative will get in touch with you to discuss how you can benefit from IBM's Smart Business Desktop cloud.